

Industry: Private Club

Location: East Greenwich, Rhode Island

Services: IT Consulting & Projects

Straightforward Server Replacement Delivered Seamless Transition and Trusted Ongoing IT Support

Needing a server replacement without surprises, the yacht club chose TAG for transparent scoping and seamless support.

Executive Summary

When East Greenwich Yacht Club needed to replace a critical server, the organization faced a familiar challenge: choose the right vendor, avoid hidden costs, and complete the transition without disrupting operations. TAG stood out with a straightforward quote, a thorough review of the existing environment, and a well-executed installation. The result was a seamless server and software deployment backed by excellent follow-up support.

Challenges

- An aging server had to be replaced without disrupting the club's day-to-day administrative and operational needs.
- The club needed to compare multiple vendors and choose a partner it could trust to scope the work accurately.
- Unclear pricing and the risk of hidden costs made quote transparency a critical part of the decision process.
- Any replacement had to align with the club's existing environment and software rather than create new issues.
- The team needed dependable post-installation support, not just a one-time project handoff after deployment.

Solutions

- Server replacement was delivered as a carefully scoped infrastructure refresh aligned to the club's current setup.
- Related software was installed as part of the project to support a complete, usable production environment.
- Transparent quoting reduced procurement uncertainty and helped the club make a confident vendor decision.
- Post-installation support extended value beyond go-live and reinforced TAG's role as a trusted IT partner.



"When it came time for the East Greenwich Yacht Club to replace their server, we obtained quotes from several vendors. We chose TAG as our IT partner because of the straightforward quote with no hidden costs and their thorough analysis of our existing system. The installation of the server and related software was seamless, and follow-up support is excellent. TAG delivers professional, quality service, and I would recommend any organization consider TAG as an IT partner."

TAG's Approach:

Key Actions:

- TAG reviewed the existing environment in detail to understand system requirements before finalizing the project scope.
- The team provided a straightforward quote with no hidden costs, giving the club clarity during vendor evaluation.
- TAG planned and executed the server and related software installation with close attention to fit and continuity.
- After deployment, TAG stayed engaged with follow-up support to help the club stabilize the new environment.

Results

- The server transition was seamless, helping the club complete a critical upgrade with minimal visible disruption.
- Clear pricing and thorough analysis gave stakeholders greater confidence in the selected solution and provider.
- The club received professional, quality service across both implementation and follow-up support phases.
- Strong post-deployment assistance helped reinforce trust in TAG as an ongoing IT partner, not just a vendor.
- The overall experience was positive enough that the client would recommend TAG to other organizations.

Make Your Next IT Upgrade Count

Choose a partner that brings clarity, careful execution, and dependable support to your next infrastructure project.

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