Client Overview: A Rhode Island-based manufacturing company specializing in the design, production, and distribution of their own products. They maintain an internal IT technician to handle day-to-day issues.

Industry: Manufacturing & DistributionServices Provided: Co-Managed IT Support, IT Auditing & Strategic Planning, Cybersecurity Enhancements, License Optimization, Backup & Disaster Recovery, Cloud Migration Planning

The Challenge

Before partnering with Technology Advisory Group (TAG), the company's IT approach was almost entirely reactive. Their in-house tech was competent and hardworking, but lacked the time, tools, and bandwidth to make the planned improvements actually happen

Key pain points included:

- Insufficient backup system increasing the risk of data loss.
- Outdated endpoint security leaving vulnerabilities unaddressed.
- Stalled IT improvement plans no time to execute.
- Limited visibility into the health and performance of systems.

Our Approach:

TAG stepped in with a co-managed IT partnership – complementing the internal tech's strengths while filling the gaps with our enterprise-grade tools and strategic expertise.

Immediate Actions:

- Deployed enterprise-class ticket management, remote monitoring, and alerting systems.
- Implemented proactive auditing of infrastructure and processes.
- Conducted strategic IT reviews with the company's full leadership team.

Targeted Improvements:

- Strengthened security Upgraded endpoint protection and backup systems to industry best practices.
- Found cost savings Reduced software licensing costs through vendor optimization.
- Planned a cloud data migration Designed to cut costs, increase productivity, and improve accessibility.



The Results:



Within months, the transformation was clear:



Greater efficiency - The internal IT tech now spends less time firefighting and more time on high-value projects.



Enhanced security posture - Stronger backup and endpoint protection safeguards critical data.



Strategic alignment - IT investments now directly support business objectives.



Cost savings - Software licensing and infrastructure changes reduced recurring expenses.

CLIENT TESTIMONIAL



"While I appreciate the work our IT team has done, having TAG's reassurance and a clear plan for improvement is invaluable."

Why It Worked:

"This success came from partnership, not replacement. TAG didn't take over

– we empowered the internal IT resource with better tools, broader
expertise, and strategic direction. Together, we created a proactive, secure,
and future-focused IT environment."



